Message Text

UNCLASSIFIED

PAGE 01 BONN 14008 011602Z ACTION EUR-12

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AMCONSUL FRANKFURT AMCONSUL STUTTGART

UNCLAS BONN 14008

E.O. 11652: N/A TAGS: BEXP, GW

SUBJECT: ADS REQUEST - HARTMANN LUGGAGE COMPANY, LEBANON, TN

REF: USDOC 13655

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

FRED H. JOHL

POSTF. 592

D-6050 OFFENBACH/MAIN

PHONE: 0611-893040

COMMENT: MEDIUM-SIZED DISTRIBUTOR OF LEATHERGOODS, EXPORT/IMPORT, ESTABL. ABOUT 1958, 60 EMPL., ANNUAL TURNOVER ABOUT DM 10 MILLION. - HERR JOHL KNOWS HART-MANN LUGGAGE CO., - PLANS TO GO TO THE US AT THE END OF JULY AND WILL CONTACT MR. KATZ DIRECTLY.

KELLER & KERN GMBH & CO. KG SCHUBERTSTRASSE 104 D-6055 HAUSEN B. OFFENBACH/MAIN CONTACT: MR. ROBERT KERN UNCLASSIFIED

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PAGE 02 BONN 14008 011602Z

PHONE: 06104-7811 TELEX: 04 10 139

COMMENT: KELLER & KERN IS A MAJOR MFR. OF LEATHER GOODS AND LUGGAGE. ESTABLISHED 1934, EMPLOYS 300. MR. R. KERN HAS ALREADY WRITTEN TO HARTMANN DIRECTLY AND

EXPRESSED HIS INTEREST IN A COOPERATION.

HEIDELBERGER KOFFERFABRIK TIMMERMANN UND WOLLET WIEBLINGER WEG 10 D-6900 HEIDELBERG

CONTACT: FRAU SCHNEIDER

PHONE: 6221/22361

COMMENT: HEIDELBERGER KOFFERFABRIK IS ACTIVE AS MANUFACTURER AND DISTRIBUTOR OF LEATHER PRODUCTS (LUGGAGE, BUSINESS CASES, HANDBAGS, ETC.) EMPLOYS 320 AND LISTS ANNUAL SALES OF DM 18-20 MILLION.

SHOULD ANOTHER EXPRESSION OF INTEREST BE ELICITED, THE EMBASSY WILL REPORT IT IMMEDIATELY.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR MEEHAN $\,$

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Message Attributes

Automatic Decaptioning: X Capture Date: 01 jan 1994 Channel Indicators: n/a

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Decaption Date: 01 jan 1960
Decaption Note: Disposition Action: n/a

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